



# James Caan CBE

**Investor | Entrepreneur | Philanthropist | TV star | Author**

CEO of Hamilton Bradshaw Private Equity, Recruitment Entrepreneur and The James Caan Foundation.

Founder and former Chairman of the UK Government Start-Up Loans Scheme.

Founder of multiple successful recruitment businesses.

Panellist for several prime time TV programmes including hit BBC show Dragons Den.

# Overview: James Caan CBE

## Philanthropist, Investor & Entrepreneur

James Caan was appointed Commander of the Order of the British Empire (CBE) in the 2015 New Year Honours for services to entrepreneurship and charitable services.

One of the UK's most successful entrepreneurs, James has founded, scaled and sold a series of enterprises, including recruitment company Alexander Mann Solutions and executive head-hunting firm Humana International - which had a combined turnover of more than £1bn when sold.

James' most recent venture is Recruitment Entrepreneur - a global recruitment investment company which now has a footprint in 18 countries.

In 2012, James was head-hunted to set up and steer the UK government's Start-Up Loans Scheme, which has now created more than 55,000 jobs.

From 2007-2010, James starred as an investor on the hit BBC TV programme, Dragons' Den. He also starred in CNBC's The Business Class, Sky News current affairs programme, The Pledge and has been a columnist for The Sunday Times, The Daily Telegraph, and The Evening Standard.





# Achievements

James graduated Harvard Business School in 2003, and remains deeply involved in sponsoring and nurturing entrepreneurship at colleges and universities in the UK and worldwide. In 2009, James worked with Lord Drayson and the UK government to create and launch the iAwards - which support and recognise innovation in the UK.

Business and leadership awards include:

- BT Enterprise of the Year (2001)
- PWC Entrepreneur of the Year (20XX)
- Entrepreneur of the Year (Asian Jewel Awards) (20XX)
- Chairman of the Year - International Business Awards (2013).

**James has worked with UK and international government departments including Department of Business Innovation & Skills, Ethnic Minority Task Force, Department for International Development. He also advised Enterprise UK, Business Link and the Rowlands Growth Capital Review - providing recommendations to help small and medium businesses access capital for growth.**



# Top Speaker

Keynote Speaker for Google, Santander, Samsung and more and panellist for conferences and television shows.

Regular speaker at key business events including The Business Show, MADE festival and Global Entrepreneurship Week.

**A veteran entrepreneur and CEO of multiple global businesses, James energises and inspires his audiences with fun and insightful keynotes about entrepreneurship, motivating staff, scaling businesses and the impact of technology and social media on the business landscape. Most recently in February 2023, James engaged audiences at the tech and innovation LEAP conference in Riyadh, Saudi Arabia.**

*"James' willingness and passion to address the issues he supports made him an ideal speaker for the Pendulum Summit. He exceeded our expectations on the day, giving our audience the benefit of his invaluable insight and proactive advice."*

Frankie Sheahan, Founder/Event Director, Pendulum Summit 2018

*"James was excellent, amusing and interesting in his views and I felt he dealt with the questions from the audience with charm and intelligent insight."*

David Henry, VP Marketing UK & Europe, Monster

JAMES CAAN CBE



# Alexander Mann: The World's Number 1 in Talent Solutions

**150+ Countries | 10,000+ Experts**

Alexander Mann was James' first recruitment company, and had a strong strategic focus on customer acquisition, customer retention, and managing and maximising the customer spend on recruitment and talent.

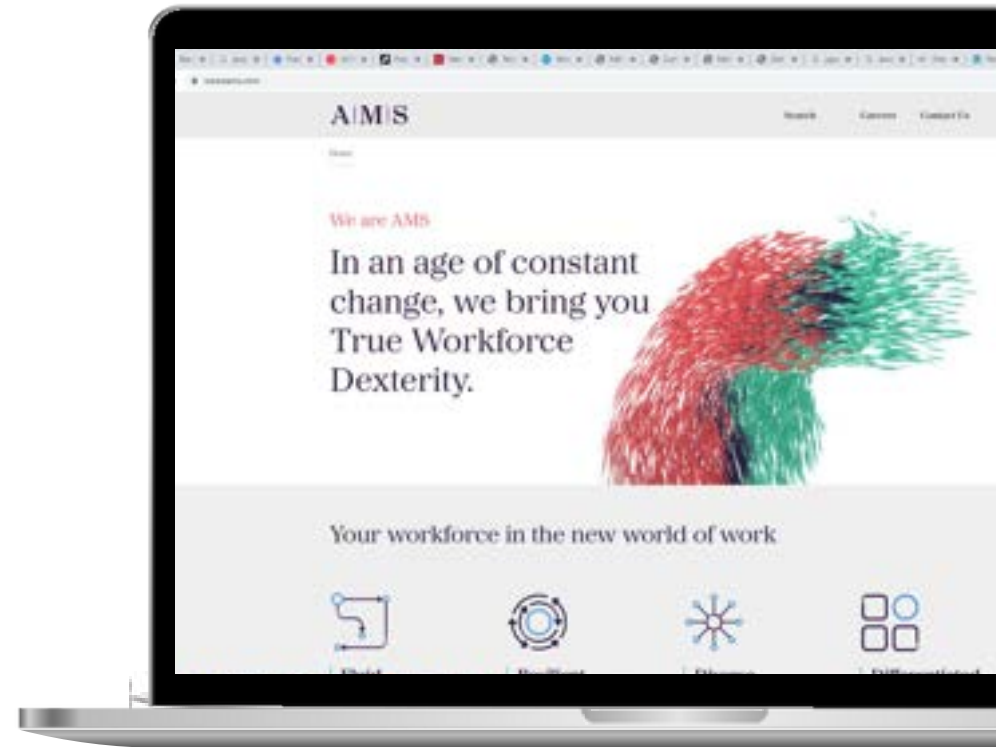
James started the company in a small cupboard-sized office in Mayfair and it's now the world's most respected talent solutions brand, boasting the highest percentage of the world's top 500 companies as long-term contracted clients.

The concept was to own the entire talent solutions spend and manage all recruitment conducted by clients, both nationally and internationally. Now with over 7,500 employees in 27 countries, Alexander Mann has one of the most efficient delivery and sourcing engines in the world, with low cost resourcing centres in Eastern Europe and Asia employing over 1,000 people whose sole responsibility is sourcing candidates for its international customer base. James remains on the board?

[www.weareams.com](http://www.weareams.com)

JAMES CAAN CBE

# A|M|S



# Humana International

**147 Offices | 30 Countries | 2000 Employees**

Humana International was an executive search company which enabled James to own senior and board level positions of key customers around the globe. The business model took off immediately and enabled James to build one of the largest executive search businesses in the world.

With more than 2,000 consultants spanning the globe, Humana International was able to win global mandates from key customers, and earned a strong reputation for quality and delivery.

Humana's key strength was the commitment it showed to the development of its consulting workforce. The consultants were some of the best trained in the industry, and its top consultants regularly billed over \$1 million in net fee income.

The business constantly attracted interest from its competitors around the world, and was successfully sold to a New York listed company, which integrated the business with its existing 600 offices.





# Hamilton Bradshaw

## Leading Private Equity Investor in Recruitment Sector

After selling Alexander Mann, James launched Hamilton Bradshaw - investing primarily in recruitment businesses. Hamilton Bradshaw has become the UK's number one choice of investor in the human capital sector and has grown to 500 staff and a portfolio turnover in excess of £150 million.

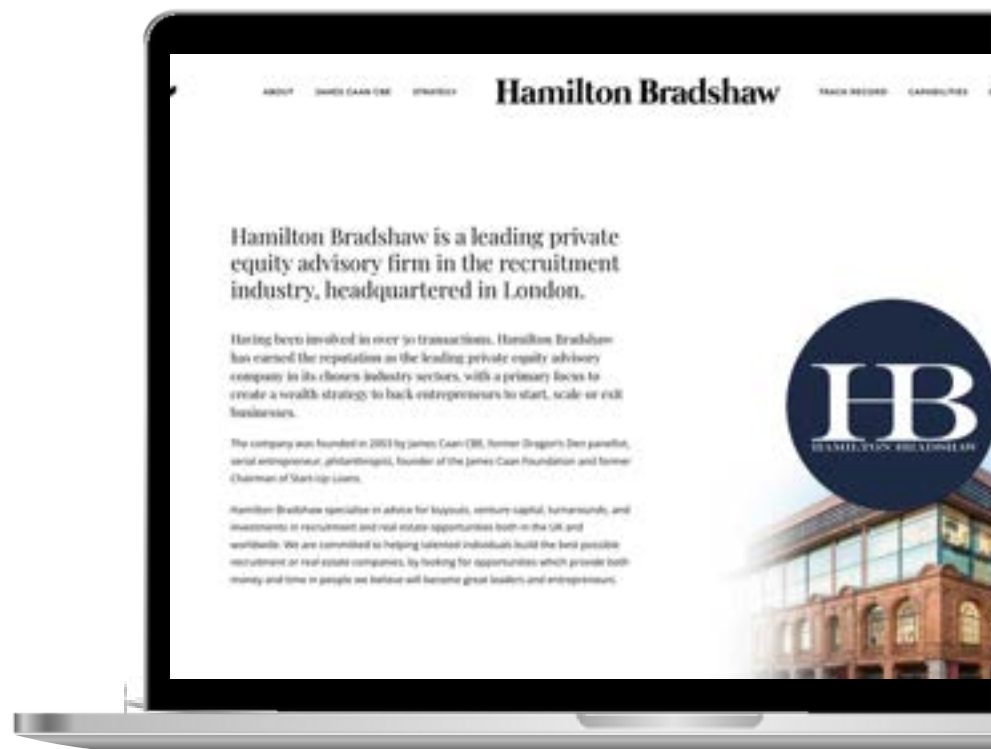
Hamilton Bradshaw has unrivalled knowledge and expertise in scaling the businesses they invest in, bolstered by its expert network of more than 30 CEOs across its portfolio.

The Hamilton Bradshaw investment management team comprises significant in-house expertise across all business functions including Marketing, Accounting and Finance, Taxation, Legal, Social Media, Strategy, Leadership and Management.

As a strategic investor, Hamilton Bradshaw provides potential partners with financial investment and commercial expertise to implement strategy, facilitate growth and maximise shareholder value.

[www.hamiltonbradshaw.com](http://www.hamiltonbradshaw.com)

# Hamilton Bradshaw



# Recruitment Entrepreneur

Unique Global Investment Platform

8 Countries | 45+ Portfolio Partners | 150+ Employees

Established in 2014, Recruitment Entrepreneur is a global private equity investor partnering with recruitment business owners at all stages of growth - providing them with the capital, resources and support needed to grow, add value and scale to exit.

Clients benefit from RE's first-hand sector knowledge and access to mentorship, support and resources from a diverse senior management team of industry leaders and experts across the world - including James Caan CBE.

RE works alongside its clients to embed best-in-class infrastructure and processes - optimising operational strategy, back-office support, legal advice, marketing and talent attraction solutions, all of which enables them to flourish and build value.

RE clients also have direct access to experienced private equity personnel via Hamilton Bradshaw - a specialist within the human capital space.





# Giving Back

## Promoting education and entrepreneurship

James has a long history of supporting charitable projects and in 2004 he launched The James Caan Foundation after visiting his birth town in Lahore, Pakistan. The Foundation funds multiple projects including the Build a Village Project and the Abdul Rashid Khan school, which educates more than 400 children each year in a rural village outside Lahore.

"I wanted to provide other kids with the opportunity that my father never had. When I built the school, my vision was to transform the lives of everyone in the village and the community. When I was there a couple of weeks ago, I spoke to one of the teachers who was teaching English, and she had been a student at the school and had come back to teach in the school after going to university. And that was amazing!" - James Caan

**The Big Issue | The Princes Trust | The British Asian Trust | Patron of The Catalyst Club | Mosaic | Comic Relief | Give A Man A Fish | The Kashmir Earthquake Fund | Pakistan Recovery Fund | NSPCC**

**James was Chairman of The Big Issue, Enterprise Fellow for the Princes Trust, Patron of The Catalyst Club and was part of the Leadership Team for the Pakistan Recovery Fund. He is also Ambassador of The British Asian Trust and was a board advisor for the NSPCC Full Stop Campaign.**

JAMES CAAN CBE



# Books by James Caan CBE

## The Real Deal

An Amazon best-seller since 2008

Charting the remarkable rags to riches story of James' life from Brick Lane to £million dollar entrepreneur, *The Real Deal* is a gripping read packed with insight, emotion and advice.

## Start Your Business in 7 Days

The book that caught Lord Young's eye!

A hands-on guide to entrepreneurs starting out - helping them ask all the right questions from the beginning.

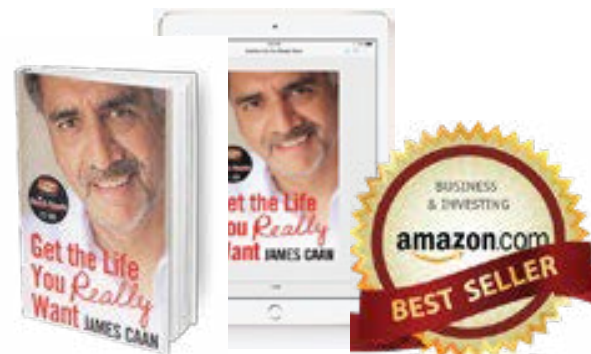
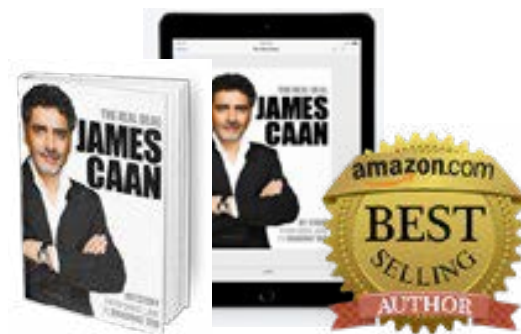
Get the Job You Really Want

Reached No.1 on Amazon charts!

## Get the Life You Really Want

Selected for the Quick Reads Campaign

A compilation of insights from his life and times in business, aimed at helping and inspiring others to achieve their life goals.





© JAMES CAAN 2024